Postal Regulatory Commission Submitted 7/31/2012 12:33:13 AM Filing ID: 83857 Accepted 7/31/2012

24 July, 2012

Postal Regulatory Commission 901 New York Ave NW, Suite 200 Washington, DC 20268

Reference: PRC Docket # MC2012-26

Dear Commissioners,

I am the franchisee/owner of three The UPS Stores in Nashville, TN (#2529, #3679, and #3746) employing between 16-20 people from our community depending on the time of year. I am writing to ask that you disallow the United States Post Office's "enhanced" services to Post Office Box customers, specifically:

- 1. Acceptance of third-party parcels and other items from UPS, FedEx, DHL and other non-USPS carriers, a practice that has been prohibited for many years.
- 2. The new ability to use the street address of the Post Office where the Post Office Box is located, rather than the conventional "PO Box 123, Anytown, MA 01234."
- 3. The new ability of Post Office Box customers to use the "#123" designation instead of the conventional "PO Box 123" form of address.
- 4. E-mail / text message notification to PO Box customers of items received. ("Real Mail Notification")

These <u>new</u> business practices place the United States Postal Service in direct and unequal competition with my three The UPS Store locations and thousands of other small businesses across the country. For most store owners like me, our businesses are privately owned and represent the sole source of our income. In many cases, we have financed the purchase of the business with loans secured by our homes. I am very concerned that this new form of competition from the USPS will result in significant loss of revenue and damage to my business. If my fears are realized it will affect the jobs of the people I employ and the value of my businesses as I approach retirement.

As a Commercial Mail Receiving Agency (CMRA), my business is regulated and inspected by the USPS. I am not aware of another enterprise in our society where one competitor can regulate another, even to the point of requiring them to turn over their customer list on a quarterly basis.

As a CMRA, we operate under other unfair rules, such as the ability of a postal customer to change his address from a PO Box to another address with a simple "Change of Address" form, while customers of a CMRA such as my store are prohibited from doing so. When a CMRA mailbox customer moves, we are required by the USPS to receive the customer's mail for six months following termination and cannot re-mail it without paying for new postage.

As noted in PRC Order No. 1366, "the Postal Service has not submitted an appropriate filing that describes the nature and implementing rules for these enhanced services." The USPS failed to

follow the rules in rolling out these new services, and made a unilateral decision and executed it without the necessary filings. What the USPS is doing is fundamentally wrong. A financially viable Post Office is an important part of my business, but not at my expense. I cannot sit by and watch the USPS launch a series of new products and services specifically designed to capture customers who used to look to my business for the services which the USPS now plans to offer. For over 18 years my business relationship with the USPS has been a careful balance of competition and support, but in this instance I believe they have tipped the scales in their favor.

Thank you for your time and kind attention to this matter. Please do not hesitate to contact me if you have any questions or concerns.

## Sincerely,

John Fuller
The UPS Store #22529, #3679, #3746
7051 Hwy 70 South
Nashville, TN 37221
615-662-9021
615-662-9724
Owner2529@theupsstore.com

Copy to: Independent Coalition of Franchisee Owners, info@theicfo.org